

LAWYERS LINK



WHAT LAWYERS TITLE OFFERS REAL ESTATE AGENTS

Are you working with the right title company? Do you have an indispensable title partner who always takes your calls and consistently provides a fast and reliable closing experience?

A good title company improves the home purchase process for agents, buyers, and sellers, and always keeps the agent at the center of the transaction.

This is what you can expect from Lawyers Title:

EXCELLENT COMMUNICATION

Communication plays a vital role in all aspects of your business. It is crucial to choose a reliable title representative who will respond quickly, with clear and concise communication.



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AN EYE FOR THE DETAILS

With all the fine print on multiple forms and documentation required for closing, mistakes and delays caused by neglecting due diligence can be costly, and can harm your reputation as a real estate agent. At Lawyers Title, we anticipate and identify issues for you, preventing any problems before they can occur.



COMPLIANCE WITH REGULATIONS

The real estate industry is filled with regulations that can be time consuming for real estate agents. Lawyers Title stays current by continually updating their systems and processes to meet changing requirements. Secure in the knowledge that Lawyers Title is up-to-date on all of the latest regulations, you can focus on doing what you do best—helping home buyers and sellers.



EFFICIENCY THROUGH INNOVATION

Lawyers Title encourages a culture of trailblazing. We not only develop new products and services, but also work constantly to improve and refine our business workflow, production, and sales processes. These behind-the-scenes efforts ensure a smooth and satisfactory transaction for all parties in a home purchase.



A BETTER CLOSING EXPERIENCE

Working with Lawyers Title means you can take advantage of the collective wisdom of a professional team of experts. Every member of your Lawyers Title team has a role in streamlining the closing process to ensure a great customer experience. This collaborative approach is the "magic touch" that keeps our customers coming back time and time again.



DEADLINES MET

In real estate, timing is everything—failure to meet deadlines can result in lost deals and damaged reputations. At Lawyers Title, we don't worry about missing deadlines, because we are always one step ahead, anticipating the next stage of the process. We know that time is of the essence, and we have systems in place to track every part of a transaction.



ACCOUNTABILITY

At Lawyers Title, we take personal responsibility for our work. We know that success doesn't just happen—it's a matter of precise execution.



We look forward to working with you on your next transaction!



TAX TIME

It's that time again... Tax season has arrived.

Upon the close of your real estate transaction, you should have received a form titled "Closing Statement" or "Closing Disclosure" with your closing documentation. These documents include itemization of all credits and debits for your transaction. This document is of particular importance during tax preparation, as some of the expenses listed may be considered a tax deduction. These potential deductions apply if you have purchased or sold a property in the last year and also apply if you have refinanced a property that is your primary residence.

If you don't have this document handy, please feel free to contact your real estate agent or your escrow officer for a copy.

Many of the expenses listed on your Closing Statement or Closing Disclosure are referred to as "Closing Costs."

Some of the items that are generally considered to be a tax deduction include:

- Any of your paid real estate taxes
- Your paid loan origination fee
- Private mortgage insurance costs
- Any prepaid mortgage interest

Items that are generally not considered tax deductible include expenses such as title and escrow fees, real estate commissions, appraisal fees, credit report fees, transfer taxes, etc. It is important to consult your tax attorney or accountant in order to be certain of your eligible deductions.



MONTHLY INDUSTRY TERMS

Closing
(also called "settlement")

The completion of a real estate transfer, where the title passes from seller to buyer, or a mortgage lien is given to secure debt.

Realtor[®]

A real estate broker or an associate holding active membership in a local real estate board affiliated with the National Association of Realtors.

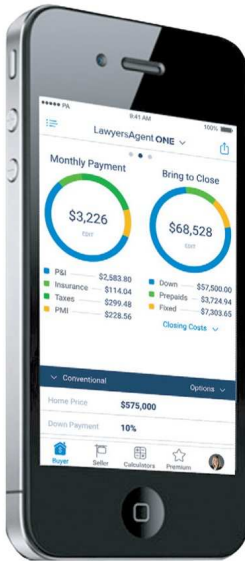
Warranty

In a broad sense, an agreement or undertaking by a seller to be responsible for present or future losses of the purchaser occasioned by deficiency or defect in the quality, condition or quantity of the thing sold. In a stricter sense, the provision or provisions in a deed, lease or other instrument conveying or transferring an estate or interest in real estate under which the seller becomes liable to the purchaser for defect in or encumbrances on the title.



TWO GREAT SOLUTIONS

TO IMPROVE YOUR BOTTOM-LINE PERFORMANCE



LawyersAgent ONE

An Invaluable Closing Cost App

- Completely redesigned for a better user experience, while maintaining a familiar feel
- Quick Text allows you to immediately send the estimate results to clients, and is a quicker and simpler way to view estimates
- More options when sending a full report
- Editable results screen gives you the ability to try different scenarios without changing calculators or even returning to an input screen
- Low cost premium version also available with great new features



TitlePro247.com

Full Property Profile Reports

- Get full property profile reports instantly online 24/7 in Spanish or English
- Documents available in PDF format
- Expanded search options
- Email or save property profiles
- Nearby neighbor information
- Quick & detailed sales comparables
- Run farm reports by property characteristics or by drawing a polygon, circle, or rectangle on the screen for the area you are searching